

Southern California Gas Company (SoCalGas)

Headquarters: Los Angeles, CA

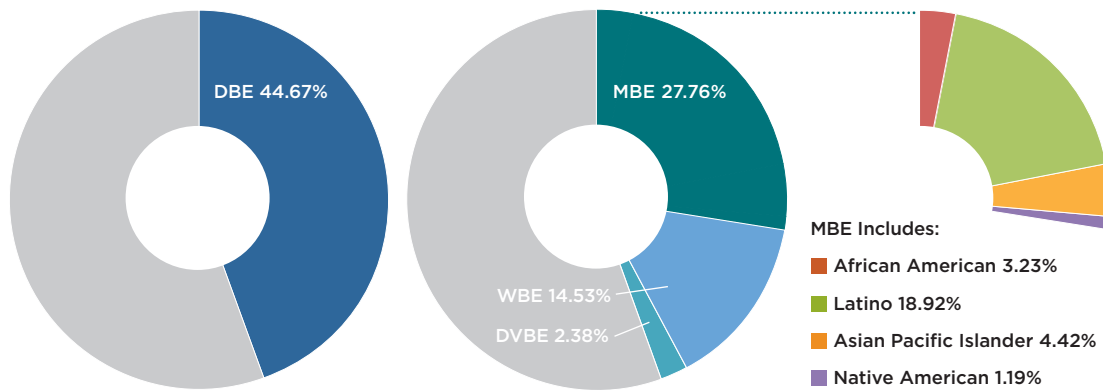
Total 2015 Spending: \$1,490,919,874

Category	Spend	Percentage	Grade ¹
All Diverse Business Enterprises (DBE) ²	\$666 m	44.67%	A
All Minority Business Enterprises (MBE) ³	\$414 m	27.76%	A-
African American	\$48 m	3.23%	C-
Latino	\$282 m	18.92%	B+
Asian Pacific Islander	\$66 m	4.42%	D
Native American	\$18 m	1.19%	B-
Women (WBE)	\$217 m	14.53%	A-
Women of Color (Minority Women)	\$169 m	11.35%	A
Service Disabled Veterans	\$35 m	2.38%	B
Best Practices, Technical Assistance & Capacity Building	-	-	***

Comments and Recommendations:

While the amount SoCalGas spent with MBEs in 2015 increased by \$23 million over 2014, as a percentage of total procurement MBE spending fell more than 5 points. This is due in large part to unanticipated spending with non-DBEs in response to the Aliso Canyon gas leak that began in October 2015. SoCalGas' supplier diversity team is embedded within its procurement team, and it has ambassadors in every line of business. These best practices ensure that diversity is considered throughout the sourcing and procurement decision-making process. We also recognize SoCalGas's success in contracting with small businesses and providing robust capacity building assistance tailored to their needs. SoCalGas will need to focus diligently on strategic sourcing and rely on its supplier development efforts in order to keep diverse spending up as it works to recover from the Aliso Canyon gas leak.

Company Overall Spending



Glossary of Terms

- DBE** ■ Diverse Business Enterprise. Includes minority, women, and disabled veteran-owned business enterprises.
- MBE** ■ Minority-Owned Business Enterprise. MBEs have at least 51 percent ownership by ethnic/racial minorities. The MBE category includes businesses owned by African Americans, Latinos, Asian Pacific Islanders, and Native Americans.
- WBE** ■ Women-Owned Business Enterprise
- DVBE** ■ Service Disabled Veteran-Owned Business Enterprise

For more information, contact **Stephanie Chen**, Energy and Telecommunications Policy Director at: stephaniec@greenlining.org

¹ Visit <http://greenlining.org/issues/2016/2016-supplier-diversity-report-card-californias-public-utilities> for more information on how grades are assigned.

² The DBE category includes all MBEs, WBEs, and SDVBes.

³ MBEs include African American, Latino, API, Native American, and women of color owned businesses.