

Southern California Edison (Edison)

Headquarters: Rosemead, CA

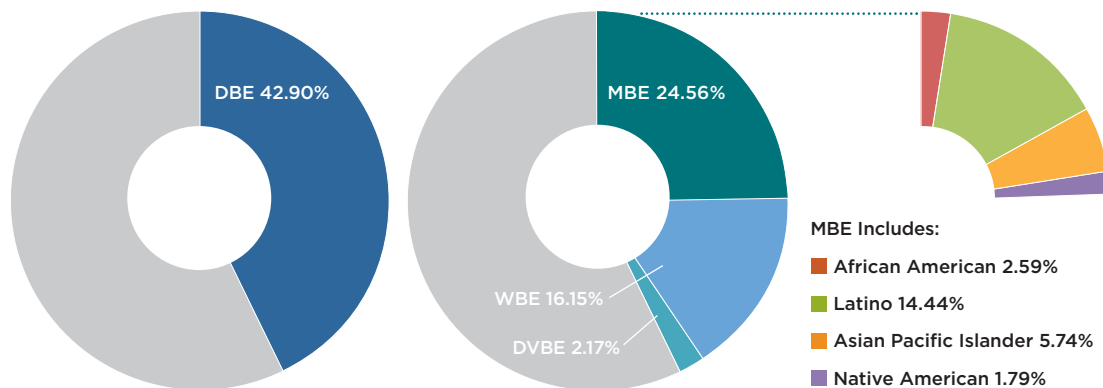
Total 2015 Spending: \$4,263,898,519

Category	Spend	Percentage	Grade ¹
All Diverse Business Enterprises (DBE) ²	\$1.8 b	42.90%	A-
All Minority Business Enterprises (MBE) ³	\$1.0 b	24.56%	B
African American	\$111 m	2.59%	C-
Latino	\$616 m	14.44%	B-
Asian Pacific Islander	\$245 m	5.74%	C
Native American	\$76 m	1.79%	B+
Women (WBE)	\$688 m	16.15%	A
Women of Color (Minority Women)	\$179 m	4.20%	C-
Service Disabled Veterans	\$92 m	2.17%	B
Best Practices, Technical Assistance & Capacity Building	-	-	***

Comments and Recommendations:

Edison had a major capital infrastructure project finish in mid-2015 (Tehachapi transmission line), which impacted spending. As Edison continues to streamline its overall company operations, maintaining its historical supplier diversity performance proves challenging. Even though Edison's total procurement was higher in 2015 than in 2014, diverse procurement remained essentially flat or dropped slightly in all categories. During this downsizing phase, in which a contract that's winding down is more likely to end than to be put back out to bid, Edison is focused on directly connecting line-of-business decision-makers with DBEs through focused matchmaking designed to result not just in networking, but in contracts. Moving forward, Edison must focus its diversity strategy on core areas of spending that are not project-based and not likely to be eliminated due to downsizing. Continued commitment from Edison's new leadership will be essential to the company's success. Edison also reported \$1,308,209 in spending with businesses certified by the CPUC Clearinghouse as "Other."

Company Overall Spending



Glossary of Terms

- DBE** ■ Diverse Business Enterprise. Includes minority, women, and disabled veteran-owned business enterprises.
- MBE** ■ Minority-Owned Business Enterprise. MBEs have at least 51 percent ownership by ethnic/racial minorities. The MBE category includes businesses owned by African Americans, Latinos, Asian Pacific Islanders, and Native Americans.
- WBE** ■ Women-Owned Business Enterprise
- DVBE** ■ Service Disabled Veteran-Owned Business Enterprise

For more information, contact **Stephanie Chen**, Energy and Telecommunications Policy Director at: stephaniec@greenlining.org

¹ Visit <http://greenlining.org/issues/2016/2016-supplier-diversity-report-card-californias-public-utilities> for more information on how grades are assigned.

² The DBE category includes all MBEs, WBEs, and SDVBEs.

³ MBEs include African American, Latino, API, Native American, and women of color owned businesses.