

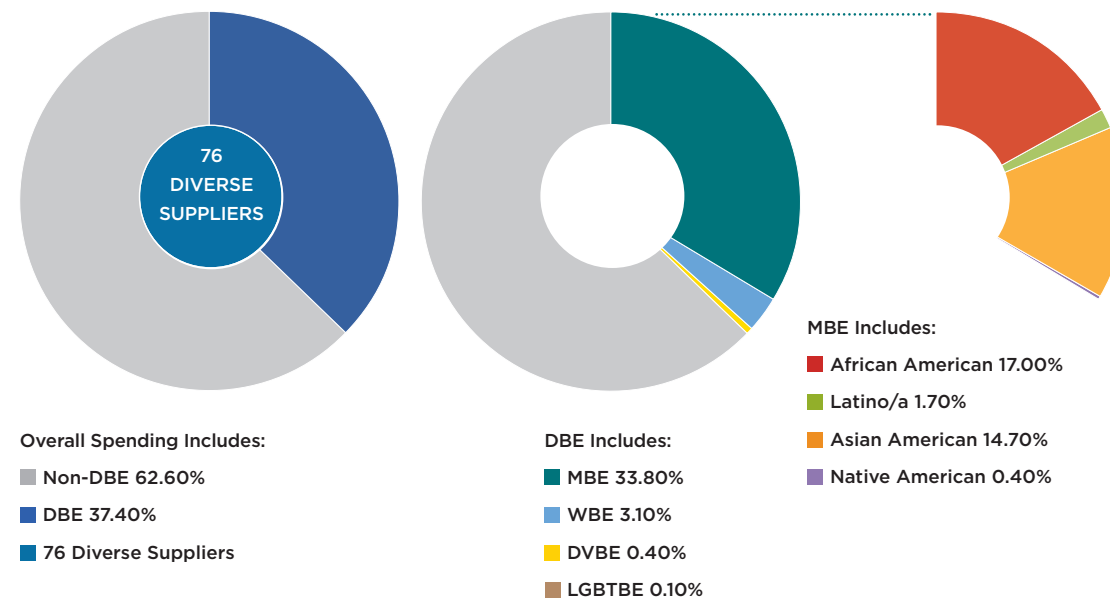
Sprint

Headquarters: Overland Park, KS

Total 2016 California Procurement: \$1,329,437,294

Category	Spend	Percentage	Legacy Average	Grade
All Diverse Business Enterprises (DBE)	\$496.78 M	37.40%	28.80%	B
All Minority Business Enterprises (MBE)	\$449.24 M	33.80%	19.26%	A
African American	\$225.47 M	17.00%	3.85%	A
Latino/a	\$22.08 M	1.70%	7.32%	D-
Asian American	\$196.55 M	14.70%	6.81%	A
Native American	\$5.14 M	0.40%	1.01%	D-
Women of Color	\$40.95 M	3.10%	3.12%	C
Women Business Enterprises (WBE)	\$41.05 M	3.10%	8.30%	D-
Disabled Veteran Business Enterprises (DVBE)	\$5.44 M	0.40%	1.05%	D
Lesbian, Gay, Bisexual, and Transgender Business Enterprises (LGBTBE)	\$1.05 M	0.10%	0.08%	A-

Company Overall Spending



Supplier Diversity Infrastructure and Investment

Supplier Diversity Program Established	1992
Full-time Staff Dedicated to Supplier Diversity	2
Supplier Diversity Program Cost	\$356,295
Champion Program	Yes. In 2016 the program had 8 active members.

Sprint's DBE spending declined by almost \$73 million or 5.81 percent from 2015. Its MBE procurement, particularly with African Americans, sets the gold standard among utilities. Its spending with WBEs and DVBEs, however, falls short of the 5 percent and 1.5 percent CPUC goals and has declined over the past few years. The company did the majority of its DBE spending in electronic equipment and components and business services. Given its long history of supplier diversity, we urge Sprint to devise WBE and DVBE- specific strategies and increase its presence in California.

Sprint Five Year DBE Trend

