

California Water Service (Cal Water)

Headquarters: San Jose, CA

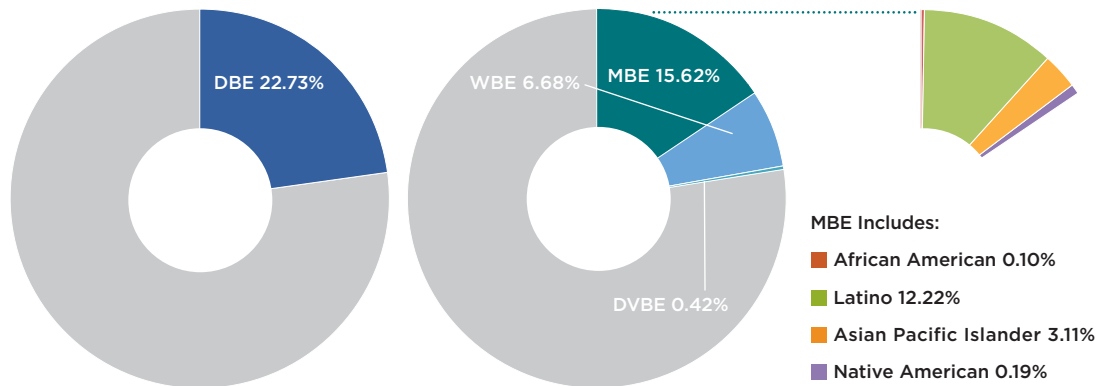
Total 2015 CA Spending: \$179,628,665

Category	Spend	Percentage	Grade ¹
All Diverse Business Enterprises (DBE) ²	\$41 m	22.73%	B
All Minority Business Enterprises (MBE) ³	\$28 m	15.62%	B
African American	\$185 k	0.10%	F
Latino	\$22 m	12.22%	B
Asian Pacific Islander	\$6 m	3.11%	C
Native American	\$339 k	0.19%	C
Women (WBE)	\$12 m	6.68%	B
Women of Color (Minority Women)	\$3 m	1.84%	D
Service Disabled Veterans	\$760 k	0.42%	C-
Best Practices, Technical Assistance & Capacity Building	-	-	**

Comments and Recommendations:

CalWater's total DBE spending dropped a bit from its 2014 high of 24%, primarily due to a change in purchasing protocol that reduced the opportunity for its prime contractors to engage diverse subcontractors. To reduce costs, CalWater sources its piping material directly now, rather than having prime contractors source their own materials. This change particularly impacted CalWater's DVBE spending, which dropped significantly. CalWater is focusing on growing its diverse subcontracting program, identifying local DBEs in challenging areas with less DBE presence, and in-house best practices to ensure that diversity is considered in every supply chain decision from the start. CalWater also seeks to provide training resources for contractors to get certified in water treatment and distribution—an area where water companies will always need suppliers. CalWater also reported spending \$61,663 with LGBT businesses.

Company Overall Spending



Glossary of Terms

- DBE** ■ Diverse Business Enterprise. Includes minority, women, and disabled veteran-owned business enterprises.
- MBE** ■ Minority-Owned Business Enterprise. MBEs have at least 51 percent ownership by ethnic/racial minorities. The MBE category includes businesses owned by African Americans, Latinos, Asian Pacific Islanders, and Native Americans.
- WBE** ■ Women-Owned Business Enterprise
- DVBE** ■ Service Disabled Veteran-Owned Business Enterprise

For more information, contact **Stephanie Chen**, Energy and Telecommunications Policy Director at: stephaniec@greenlining.org

¹ Visit <http://greenlining.org/issues/2016/2016-supplier-diversity-report-card-californias-public-utilities> for more information on how grades are assigned.

² The DBE category includes all MBEs, WBEs, and SDVBEs.

³ MBEs include African American, Latino, API, Native American, and women of color owned businesses.