

Pacific Gas & Electric Company (PG&E)

Headquarters: San Francisco, CA

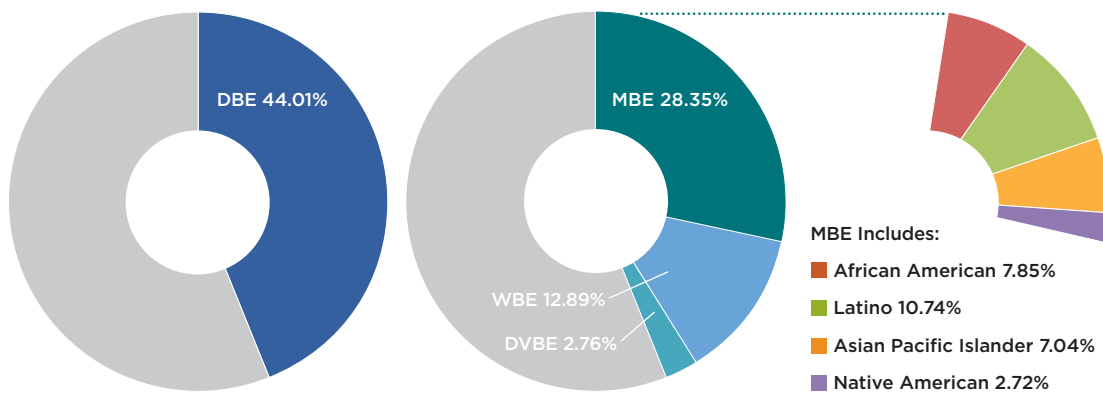
Total 2015 Spending: \$5,609,162,224

Category	Spend	Percentage	Grade ¹
All Diverse Business Enterprises (DBE) ²	\$2.5 b	44.01%	A
All Minority Business Enterprises (MBE) ³	\$1.6 b	28.35%	A-
African American	\$441 m	7.85%	A
Latino	\$602 m	10.74%	C-
Asian Pacific Islander	\$395 m	7.04%	B+
Native American	\$153 m	2.72%	A
Women (WBE)	\$723 m	12.89%	B+
Women of Color (Minority Women)	\$457 m	8.14%	A
Service Disabled Veterans	\$155 m	2.76%	B
Best Practices, Technical Assistance & Capacity Building	-	-	***

Comments and Recommendations:

PG&E increased its procurement in every reporting category between 2014 and 2015, and spent more than \$1.5 billion with MBEs, many of which are based in California. PG&E succeeds because its supplier diversity team works closely with the company's lines of business and with their prime suppliers to identify diverse businesses that can meet their needs. Technical assistance and capacity building highlights include comprehensive financial literacy support for Accelerated Pay Program participants and an intensive Supplier Development Program focused on mentorship. Moving forward, PG&E must use its considerable buying power to help California's growing renewable energy industry raise its supplier diversity standards toward the bar set by its energy utilities.

Company Overall Spending



Glossary of Terms

- DBE** ■ Diverse Business Enterprise. Includes minority, women, and disabled veteran-owned business enterprises.
- MBE** ■ Minority-Owned Business Enterprise. MBEs have at least 51 percent ownership by ethnic/racial minorities. The MBE category includes businesses owned by African Americans, Latinos, Asian Pacific Islanders, and Native Americans.
- WBE** ■ Women-Owned Business Enterprise
- DVBE** ■ Service Disabled Veteran-Owned Business Enterprise

For more information, contact **Stephanie Chen**, Energy and Telecommunications Policy Director at: stephaniec@greenlining.org

¹ Visit <http://greenlining.org/issues/2016/2016-supplier-diversity-report-card-californias-public-utilities> for more information on how grades are assigned.

² The DBE category includes all MBEs, WBEs, and SDVBes.

³ MBEs include African American, Latino, API, Native American, and women of color owned businesses.